Deutsche Bank CTO – Global Procurement



# Vendor registration in Ariba & Questionnaires for Third Party Risk Management process (TPRM) - User Guide #PositiveImpact

May 2023

# 1. Introduction



Deutsche Bank's procurement process requires all vendors to be registered on the SAP Ariba Proposals & Questionnaires (<u>https://service.ariba.com/Sourcing.aw</u>). Suppliers are responsible for completing the registration process as quickly as possible to be eligible to participate in Sourcing Projects, Risk Assessments and Invoice payments.

This user guide is intended for the vendors who already have an existing Ariba Network account or are new to Deutsche Bank's procurement process.

Additional Information will be collected as required in our processes - Vendors who have successfully completed their initial vendor registration will be required to provide additional information as part of the Third Party Risk Management (TPRM Process).

The registration and transactions on Ariba Standard account has no associated Ariba fee and it will be a free account.

# 1. Introduction



The registration process ensures that you can exchange information with Deutsche Bank through the Ariba Proposals & Questionnaires for Third Party Risk Management (TPRM Process).

- 1. In order to create a vendor account on SAP Ariba portal you will need the following :
  - I. The link in the invitation email sent to you
  - II. Basic company information
  - III. Your company's Dun & Bradstreet ID (DUNS ID)

#### 2. The Process

- I. You will receive an invitation email from the Ariba portal (domain @ansmtp.ariba.com). If you haven't received the email, please check your spam/junk folders before notifying your Deutsche Bank contact.
- II. From the email you received, use any of the links as long as it takes you to the registration page and not login page.
- III. From registration page select 'Login to your existing account" if your organization has one, or "Create a new account" if you do not have one.
- IV. Fill in and submit registration questionnaire.

# 1. Introduction

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\* Even if you are already registered for SAP Business Network Platform (for invoicing/POs purposes), in order to obtain access to Deutsche Bank's SAP Ariba Proposals & Questionnaires Platform (for Vendor Risk management purposes), you must redo the registration using your existing account / credentials.

\*\*Suppliers may have multiple accounts on Ariba Network. Sometimes this is the supplier's choice, sometimes it's a requirement. It will indeed need to create "x" different ANIDs on Ariba Network.

All the accounts that the contact creates would retain her/his email, but the usernames need to be different and must be in email format *ex*.: johndoe1@mm.com, johndoe2@mm.com, etc.

S/he can then link all these accounts together (via 'Link User IDs' option on Ariba Network). Once linked, s/he can log in via main email address and all the other accounts will be available to her/him to simply switch to by clicking on them in the dropdown menu under his name on Ariba Network.

\*\*\* If is required to reset your password or to check your existing Ariba accounts, please use this



Supplier contact will receive an email from Ariba Administrator (<u>no-reply@ansmtp.ariba.com</u>) and should use any of the links from that invite which leads to the Registration Page and not Login Page (please try both links to see which is the good one).

DB Vendor Onboarding <s4system< td="">         To       ● Roxana         Retention Policy Email Retention Policy (3 years)         Orange category</s4system<>	Expires 4/25/2026					
	Dear Roxana					
	Deutsche Bank has invited you to register your organisation as a supplier.					
	Deutsche Bank uses Ariba Network to manage its sourcing, risk and procurement activities and to collaborate with suppliers, where applicable.					
	To complete the supplier registration activity, follow the steps below					
	(a) If already has an account with Ariba Network, log in with your existing username and password. <u>Click Here</u> to access the Sign Up/Log In page. OR					
	(b) Alternatively, if you don't already have an account with the Ariba Network, <u>Click Here</u> to create new account now.					
	If no response is received within (6) business days, the supplier creation request cannot proceed.					
	You can refer to the below link on how to respond to questionnaire.					



2. Supplier contact is redirected to Ariba Network Registration page. If the 1<sup>st</sup> link is not taking you to the below page, please return to the email and use the other link from the invite.

SAP	Ariba Proposals and Questionnaires -
١	Welcome, Roxana
	Have a question? Click here to see a Quick Start guide.
5	Sign up as a supplier with <b>Deutsche Bank Group</b> on SAP Ariba. Deutsche Bank Group uses SAP Ariba to manage procurement activities. Create an SAP Ariba supplier account and manage your response to procurement activities required by Deutsche Bank Group. <b>Sign up</b>
, ,	About Ariba Network
1	The Ariba Network is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and solution your customers are using. Once you have completed the registration, you will be able to:   Respond more efficiently to your customer requests  Work more quickly with your customers in all stages of workflow approval Strengthen your relationships with customers using an Ariba Network solution Responding coursing courses for multiple buyers with one login

- Review pending sourcing events for multiple buyers with one login
   Apply your Company Profile access Ariba Naturals, Ariba Discovery and Ariba Sou
- Apply your Company Profile across Ariba Network, Ariba Discovery and Ariba Sourcing activities

Moving to the Ariba Network allows you to log into a single location to manage:



3. From the registration page click on <u>Login</u> button and in the next page insert your credentials (username & password) and continue:

	Deutsche Bank Group uses SAP Ariba to manage procurement activities.	
	Create an SAP Ariba supplier account and manage your response to procurement activities required by Deutsche Bank Group.	Sign up
(	Aiready have an account? Log In	

4. Next it will take you either directly to the registration questionnaire or to the dashboard from where you can see and click on the registration questionnaire.

Registration Questionnaires							
Title		ID	End Time 👃	Status			
▼ Status: Completed (1)							
Supplier registration questionnaire		Doc3978846366	5/4/2023 11:23 AM				
Qualification Questionnaires							
Title	ID	End Time 👃	Commodity	Regions	Status		

5. Fill in the required data and submit entire response.

*Note 1* : Please see the next slide for how to fill in the registration questionnaire

6. After submission of the questionnaire, from upper left click on "*Return to Deutsche Bank dashboard*" :



*Note 1*: the ANID that will be mapped to DB's record depends entirely on which credentials the vendor is using. When you insert your credentials and click on *Continue*, the ANID (Ariba Network ID) you have for those credentials will be automatically mapped to the record in DB' system.

*Note 2*: registration is completed *only* when the registration questionnaire is filled in and submitted.

3. How to fill in registration questionnaire



Please keep in mind that the data you insert in the registration questionnaire for company name and postal address must match the data from the DUNS ID!

- 1. In the registration questionnaire:
  - For Deutsche Bank contact <u>DB\_VRM@db.com</u>
  - For Reason for Registration New Supplier for Sourcing Projects & Risk Engagements (For Procurement Team Use Only).
  - For DUNS ID should be inserted 9 digits, no dashes (is mandatory for the registration):
    - it can be <u>searched</u> here <u>https://www.dnb.com/de-de/upik-en/</u> making sure the right country is selected;
    - should be <u>requested</u> based on country from here <u>https://www.dnb.co.uk/choose-your-</u> <u>country.html</u>, it is free of charge but can take up to 30 days depending on the country
  - If you are requested to add Legal Entity Identifier (LEI) number and you don't know it, please use a dummy one: 99999.



7. From the dashboard, you should see the registration questionnaire with pending approval status:

Registration Questionnaires							
Title	ID	End Time ↓	Status				
▼ Status: Completed (1)							
Supplier registration questionnaire	Doc3978846366	5/4/2023 11:23 AM	Pending Approval				

8. From your initials (upper right) you can see the ANID (Ariba Network ID)

Ariba Proposals and Questionnaires 👻	Standard Ac	count	Get enterprise ac	count			Ę	0 0	RM		
DEUTSCHE BANK							Roxana				
There are no matched postings.						_	roxana.	@db.con	n		
	Welcome t who are m ensure ma	Welcome to the <b>Ariba Spend Management</b> site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.						My Account			
							Link User ID	S			
	Home						Contact Adn	ninistrator			
						-	Switch To Te	st ID			
	Events						Deutsche E	Bank Aktie	en		
	Title	ID	End Time 👃		Event Type	Pa	ANID: AN1117 Standard acco	7460045 unt			
					No items		Company Pr	ofile			
	Risk Assess	sment	ts				Service Sub	scriptions			



*Note*: The registration questionnaire will then be reviewed by Deutsche Bank and the account status upon approval will change to "Registered".

The Supplier contact will receive email confirming this step has been completed and will enable participation in sourcing projects.

**CTO – Global Procurement** 

Supplier contact will receive an email from Ariba Administrator (<u>no-reply@ansmtp.ariba.com</u>) and should use any of the links from that invite which leads to the Registration Page and not Login Page (please try both links to see which is the good one).

To O Roxana					
Retention Policy Email Retention Policy (3 years)	Expires 4/25/2026				
Orange category					
	Dear Roxana				
	Deutsche Bank has invited you to register your organisation as a supplier.				
	Deutsche Bank uses Ariba Network to manage its sourcing, risk and procurement activities and to collaborate with suppliers, where applicable.				
	To complete the supplier registration activity, follow the steps below				
	(a) If already has an account with Ariba Network, log in with your existing username and password. <u>Click Here</u> to access the Sign Up/Log In page. OR				
	(b) Alternatively, if you don't already have an account with the Ariba Network, <u>Click Here</u> to create new account now.				
	If no response is received within (6) business days, the supplier creation request cannot proceed.				
	You can refer to the below link on how to respond to questionnaire.				



2. Supplier contact is redirected to Ariba Network Registration page. If the 1st link is not taking you to the below page, please return to the email and use the other link from the invite.

SAP	Ariba Proposals and Questionnaires 🚽
V	Velcome, Roxana
	Have a question? Click here to see a Quick Start guide.
s D C	ign up as a supplier with <b>Deutsche Bank Group</b> on SAP Ariba. Deutsche Bank Group uses SAP Ariba to manage procurement activities. Greate an SAP Ariba supplier account and manage your response to procurement activities required by Deutsche Bank Group.
A	Iready have an account? Log in
T	The Ariba Network is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and olution your customers are using. Once you have completed the registration, you will be able to:  Respond more efficiently to your customer requests Work more quickly with your customers in all stages of workflow approval Strengthen your relationships with customers using an Ariba Network solution Review pending sourcing events for multiple buyers with one login

Apply your Company Profile across Ariba Network, Ariba Discovery and Ariba Sourcing activities

Moving to the Ariba Network allows you to log into a single location to manage:

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3. From the registration page click on <u>SIGN UP</u> button and in the next page fill in your company data in the section *Company information:* 

\* Note: you might have the fields prefilled; if not – you should fill them in

Company information		
1		
Company Name:*	TEST	
Country/Region:*	Germany [DEU]	lf <u>:</u> mi
Address:*	Main Street 5	su otl
	Line 2	
Postal Code:*	12345	
City:*	Paris	
State:	Bavaria [DE-BY] 🗸	



4. Then please fill in the section *User account information* and create a username and a password

Note 1: Uncheck the "Use my email as my username" if you already have an existing/different Ariba account to allow you to modify/create a new username.
Note 2: User should have unique username per Ariba network account.
Note 3: Username should always be in email format.

User account infor	mation	
Name:*		<ul> <li>Indicates a required field</li> <li>SAP Ariba Privacy</li> <li>Statement</li> </ul>
Email:*	matsumi.sumague@accenture.com Use my email as my usemame	
Usemame:*	22 @accenture.com	Must be in email format(e.g john@newco.com)
Password:*	Enter Password	Must contain a minimum 8 characters including letters and numbers.
	Repeat Password	The land area used



# 5. Under *Tell us more about your business* section, populate the fields by clicking browse and selecting data:

Tell us more about you	r business				_	
Product and Service Categories:*	Enter Product and Service	Categories	Add	-or- Brows	e	
Ship-to or Service Locations:*	Enter Ship-to or Service L	ocation	Add	-or- Brows	e	
Tax ID:	Optional		Enter your Company Tax ID	number.		
DUNS Number:	Optional		Enter the nine-digit number Bradstreet. By default, DUN appended with ".1" in test a	issued by Dun & 5 number is ccount.		
Product an	d Service Category Selec	tion				
Click the prod changes.	uct and service category you want to a	dd and click the + icon. Lower-level product and	ervice categories are displayed after yo	u click a product and s	ervice category. Click OK to save your	
Agricultura	L& Fishing Machinery	Agricultural, Forestry and Landscaping Equipment >	Agricultural machinery for cleaning and sorting and grading	× ~	Nio items	
Apparel, La	L& Fishing Services >	Fishing & Aqueculture Equipment >	Agricultural machinery for harvesting > Agricultural machinery for planting	0		
Chemicas Cleaning S Computer	Apples 21 Hardware, Software &	2	and seeding > Agricultural Sechinery for solit preparation		4	
Construction	on & Maintenance Services		Agricultural processing machinery and equipment >	® ~		
My Select	ions (1)					
Agricu	itural machinery for cleaning and sortin	ng and grading (View)				
Remove						
					Cancel OK	



*Note :* at this step, please do not add the DUNS ID, you will be required to add it later, in the registration questionnaire that follows this.

Tell us more about you	r business			
Product and Service Categories:*	Enter Product and Service Categories		Add	-or- Browse
Ship-to or Service Locations:*	Enter Ship-to or Service Location	I	Add	-or- Browse
Tax ID:	Optional	Enter your	Company Tax ID	number.
DUNS Number:	Optional	Enter the Bradstreet appended	nine-digit number i . By default, DUN with "-T" in test a	ssued by Dun & 5 number is ccount.



6. Continue to complete all mandatory questions, check "I have read..." + "I hereby agree" and click on "Create Account and Continue".

DUNS Number:	Optional	Enter the nine-digit number issued Bradstreet. By default, DUNS num appended with "-T" in test account.	by Dun & ber is . (1)			
Arba will make your company profile, which includes the basic company information, available for new business opportunities to other companies. If you want to hide your company profile, you can do so anytime by editing the profile visibility settings on the Company Profile again after you have finished your registration. By clicking the Create account and continue button, you expressly acknowledge and give consent to Arba for your data entered into this system to be transferred outside the European Unicon, Russian Redeardon or there jurisdiction where you are blocated to Arba and the computer systems on which the Arba services are hosted (located in various data centers globally), in accordance with the Arba Privacy Statement, the Terms of Use, and applicable law.						
You have the right to access and modify your personal data from within the application, by contacting the Ariba administrator within your organization or Ariba, Inc. This consent shall be in effect from the moment it has been guarted and may be revoked by prior written notice to Arba. If you are a Russian citizen nesiding within the Russian Federation, You also espressive confirm that any of your personal data entered or modified in the system has previously been captured by your organization in a separate data repository residing within the Russian federation.						
have read and agree to the SAP A	Rue Privacy Statement		Create account and continue	Cancel		

7. If the message of potential existing accounts pops up, click on "*Skip review*" and continue to the next page:

Product and Service Categories.*	Enter Product and Service Categories Aptoutural machinery for de		Ald	- Oness	
Ship-to or Service Locations.*	Enter Ship-to or Service Location		Add -0	- Bitana	
Tax (D	Optional				
DUNS Number	Optional We have n Phase re-	itial existing accounts soticed that there may already be a view before you create a new account	ın Ariba Network accor unt	int registered by your company.	
Arba will make your company profile, whit company profile, you can the so anytime by	exclusion the basis company of editing the profile visibility solities button, you septembly acknowledge and give or other patholiciton where you are included to Arits with the Arits Press, Statement, the Terms of	month to Article for your data detailed into and the computer systems on which the f Line, and applicable law.	this system to be transfer Artiss services are histoid	Review accounts ad outside located in	
he European Union, Russian Pedendur or winus data cartere globally), in accordon					
the Thirtpean Uniter, Russian Pademitter or weised data contere globality, in according for have the right to according of context shall be in effect. Short the recorder behavior, Two data inspressly contents the admitted on the result in agenetic the lateratory westing within the Russian	e personal data from within the application, by a t has been granted and may be meshad by plo any of your personal data writered or excellent is interation.	contacting the Antas administration within y r within roctor to Antas. If you are a Post r the nymeri has providually been capture	rnur ongerlandom er Arlee, den sitzen rolding witten id by your örgerlandon in e	ine, Thea he Russlan herpartie	
the European Uters, Rassan Pastentian on owner data careter goodwhy, in according to consert statul in in effective and modify pa consert statul in in effective the increase indication, Ywai angewait, carether the data reporting working within the Rassan W These read and agree to the Tarmo d	or personal data from within the application, by it has been granted and may be movinal by prio any of your personal data whered or esolitied is obtraction.	contacting the Anlina administration within a written notice to Anlina. If you are a Russ a the system has previously been capture	nsa segariaadon er Ariba, dan olizan retiding within d'By year organization in a	ine. This The Physician Separation	
the European characteristic methods are according to the encoded on the encoded	er personel data from within the application, by the been genetical and may be involved by per- age of your personal data entered or modified to approximation. (Units) is Privacy Stationent	contacting the Arba administrator within y e within recise to Arba. If you, we a Tran a that system has previously been capture	ener vegenisation er Antes, den officer residing witten of by your organization in a	nn. Thea The Russian Teoparate	



8. Next you will be redirected to the registration questionnaire. Fill in the required data and submit entire response.

*Note 1* : Please see the next slide for how to fill in the registration questionnaire.

9. After submission of the questionnaire, from upper left click on "*Return to Deutsche Bank dashboard*" :

Ge tock to Deutsche Bank TE Console	Doc2171191674 - Supplier registration questionnaire	Cestop File Sysc D Tree remaining 29 days 23:15:36
Event Messages Event Details	✓ Your response has been submitted. Thank you for participating in the event.	
Response History Response Team		_
Å	Ariba Sourcing	
< Go ba	ck to Deutsche Bank Dashboard	

*Note 2* : Registration is completed *only* when the registration questionnaire is filled in and submitted.

#### 4. Miscellaneous



The following list describes common registration issues and how to solve them:

- **Duplicate username**: You can access your existing account or create a new user account with a unique username by deselecting the *Use my email as my username* box under the Email field. Your username does not need to match your email address.
- **Duplicate D-U-N-S (Data Universal Numbering System) number**: You can leave the DUNS Number field empty during registration or contact the administrator of the account that already uses the same number. You can also add your D-U-N-S number on the Marketing tab of your Company Profile after registration. *It is mandatory to add the DUNS ID only in the registration questionnaire*.
- Account already merged when registering with an existing account: This occurs when you try to link to a sourcing buyer with an account that is already used on the buyer's site. You can contact your buyer to find the linked account and deactivate any duplicate account(s). Alternatively, you can create a new account.

# 5. Miscellaneous



The following list describes common registration issues and how to resolve them:

- Different username and password expected when registering with an existing account: This occurs when you try to link to a sourcing buyer with an account that is different from the accounts used by others in your company. You can try to find the existing account by contacting your colleagues and/or the buyer. Alternatively, you can create a new account.
- **Duplicate Account Warning**: "We have noticed that there may already be an Ariba Network account registered by your company. Please review before you create a new account.": An account very similar to other ones that were created in the past is being created. Ariba shows this warning message to try to prevent users from creating duplicate accounts.